

100% **Practical Training** 

100% Job Assistance & **Guidance** 

Government **Authorized** Certificate

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GSTIN: 27AAGCD1143G2ZY



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### **Government Authorized Digital Marketing Training Center**



शैक्षणिक बोर्ड की व्यावसायिक प्रशिक्षण और अनुसंघान

**EDUCATIONAL BOARD OF VOCATIONAL TRAINING & RESEARCH** An Autonomous Board of Vocational Education Registered with Govt.of Maharashtra /mum 2016 with Govt.of India(Reg)

सरकार पंजीकृत



















- Duration 6 Months / 9 Months
- Live Classroom / Online Sessions
- Live Ongoing Capstone Project
- Digital Portfolio Creation
- 3 Months Guaranteed Internship Option
- Access to Job Portal
- 100% Job Placement Assistance
- 400+ On-Demand Videos & Audios
- 25+ Hours Rich Multi-Media Content
- Assignment Submissions & Quizzes
- Proctored Exam
- Digital Dojo 'Certificate of Merit'
- Government Authorized Certificate
- Vibrant 'Dojopreneur' Community
- Lifetime Access to Latest Course Content
- Guided Learning Schedule
- Practical Examples & Case Studies
- Free Hosting & Subdomain One Year

### **FOUNDATION COURSE IN DIGITAL MARKETING**

A Beginners Guide For Learning Digital Marketing



- Skills Focused Training Programs
- Latest Industry Based Curriculum
- Comprehensive Content Theory & Practical
- Multiple Models Online, Offline, Hybrid
- Multiple Commercial Models & Options
- Track Continuous Participant Progress
- Technology Driven Learning Methodology
- Complete Digital Learning Ecosystem
- Expert Mentoring Guidance & Support
- 400+ On-Demand Videos & Audios
- 4001 On Demand Videos & Addios
- 25+ Hours Rich Multi-Media Content
- 250+ Recommended Reading Articles
- 1000+ Quiz Questions
- Vibrant 'Dojopreneur' Community
- Guided Learning Schedule
- Practical Examples & Case Studies

#### **DIPLOMA PROGRAM IN DIGITAL MARKETING**

Add Digital Marketing Wings To Your Resume



- Duration 1 Month/ 40 Hours
- 12 Hours Live Sessions
- Introduction to Digital Marketing Concepts
- Access to Job Portal
- 100+ On-Demand Videos & Audios
- 6+ Hours Rich Multi-Media Content
- 300+ Quiz Questions
- Assignment Submissions & Quizzes
- Proctored Exam
- Digital Dojo 'Certificate of Merit'
- Government Authorized Certificate
- Vibrant 'Dojopreneur' Community
- Lifetime Access to Latest Course Content
- Guided Learning Schedule
- Practical Examples & Case Studies

#### CERTIFICATE PROGRAM IN DIGITAL MARKETING

A Licensed Program for Digital Marketing Skills



#### PROFESSIONAL COURSE IN DIGITAL MARKETING

Become the Best Digital Marketer in Town



- Duration: 3 Months/ 13 Weeks
- Self Study Course Format
- Weekly Live Online (Q&A) Sessions
- Live Capstone Project (Recommended)
- Virtual Project Groups
- Access to Job Portal
- 400+ On-Demand Videos & Audios
- 25+ Hours Rich Multi-Media Content
- 250+ Recommended Reading Articles
- 1000+ Quiz Questons
- Assignment Submission & Quizzes
- Proctored Exam
- Digital Dojo 'Certificate of Merit'
- Vibrant 'Dojopreneur' Community
- Lifetime Access to Latest Course Content
- Guided Learning Schedule
- Practical Examples & Case Studies

#### **MASTERCLASS PROGRAM IN DIGITAL MARKETING**

A Framework Approach for Digital Marketing Strategy



- Duration 4 Months
- Live Classroom / Online Sessions
- Live Capstone Project
- Digital Portfolio Creation
- Project Groups
- Access to Job Portal
- 100% Job Placement Assistance
- 400+ On-Demand Videos & Audios
- 25+ Hours Rich Multi-Media Content
- Assignment Submissions & Quizzes
- Proctored Exam
- Digital Dojo 'Certificate of Merit'
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- Practical Examples & Case Studies
- Free Hosting & Subdomain One Year

#### ADVANCED COURSE IN DIGITAL MARKETING

Kick-start Your Digital Marketing Journey



- Weekly Live Online Sessions
- Personal Coaching & Mentoring
- 121 Consulting Sessions
- Digital Marketing Strategy
- Residential Stay Component
- Near Zero Learning Curve
- Networking Opportunity
- High Return on Investment
- Quick Payback Period
- High Quality Rich Multi Media Content
- Lifelong Trust Based Relationship
- Insightful Reading Material
- Brainstorming Sessions & Discussions
- Lifetime Access to Program Content

# **COURSE MODULES**

01	THE DIGITAL ECONOMY  Digital is Changing Business Models	02	MARKETING PRINCIPLES  Marketing Pillars and Marketing Strategy
03	RISE OF DIGITAL MARKETING	04	INTRODUCING DMMF
	Importance of Digital Channels in Marketing		Framework to Study Digital Marketing Mix
05	WEBSITE ESSENTIALS	06	WORDPRESS WEBSITES
	Role of Websites in Digital Marketing		Create Websites Faster with WordPress
07	CONTENT MARKETING	08	CONTENT CREATION
	Quality Content Drives Audience Engagement		Tools & Techniques for Creating Content
09	WORDPRESS DASHBOARD	10	WORKING WITH WORDPRESS
	Overview of WordPress Platform		Adding Pages & Content to Website
11	LAUNCHING THE WEBSITE	12	WEB (GOOGLE) ANALYTICS
	Final Tweaks before Website Launch	-	Monitor & Improve Website Performance
13	SEARCH ENGINE MARKETING	14	IMPLEMENT SEO TECHNIQUES
	Understand Search Engine Characteristics		Improve the SEO Ranking of Websites
15	GOOGLE WEB CONSOLE	16	PAY PER CLICK CAMPAIGNS
	Monitor Your Website with Google Console		Start PPC Advertising with Google Ads
17	SOCIAL MEDIA MARKETING	18	THE META PLATFORM
	Strategy, Approaches & Best Practices		Facebook, Instagram & WhatsApp
19	THE GOOGLE UNIVERSE	20	OTHER SOCIAL PLATFORMS
	Google Business, Classroom, Meet & YouTube		Twitter, Quora, LinkedIn & Others
21	EMAIL MARKETING	22	MONETIZING CONTENT
	Build and Target a Loyal Email Following		Techniques to Learn & Earn with Content
23	AFFILIATE MARKETING	24	ECOMMERCE MARKETING
	Understand the Affiliate Ecosystem		Achieve More Sales with eCommerce
<b>25</b>	ORM & MOBILE MARKETING	26	COURSE CONCLUSION
	The Future of Digital Marketing	20	Digital Trends & Marketing Strategies
27	COURSE EVALUATION	28	CAREER MENTORING
	Project Submission & Online Exam		Career Guidance, Coaching & Mentoring

### **TOOLS & PLATFORMS**





**Ubersuggest** 



































facebook Ads



















amazon associates

**▲**Razorpay

### **ADDITIONAL CERTIFICATIONS**







# PROGRAM DETAILS & COMPARISONS

	Foundation Course in Digital Marketing	Advanced Course in Digital Marketing	Professional Course in Digital Marketing	Diploma Program in Digital Marketing	Diploma Program + Paid Internship
Course /Program Format	Live Sessions	Self Study	Live Sessions	Live Sessions	Live Sessions
Duration	1 Month	3 Months	4 Months	6 Months	9 Months
Time Commitment	40 Hours	100 Hours	175 Hours	300 Hours	900 Hours
Live Training Sessions	12 Hours	×	50 Hours (3M)	115 Hours (5M)	115 Hours (5M)
Multimedia Content	6 Hours	30 Hours	30 Hours	30 Hours	30 Hours
Assignment Submissions	1 (10 Hours)	2 (20 Hours)	6 (60 Hours)	12 (120 Hours)	12 (120 Hours)
Extra Reading Material & Exam Preparation	12 Hours	20 Hours	20 Hours	20 Hours	20 Hours
Career Guidance Sessions	×	×	15 Hours	15 Hours	15 Hours
Live Q&A Sessions	×	30 Hours (13W)	×	×	×
Live Capstone Project	×	×	<b>⊘</b>	<b>⊘</b>	<b>⊘</b>
Digital Portfolio Creation (Practically Oriented)	×	×	$\bigcirc$	$\bigcirc$	<b>②</b>
Free Hosting & Subdomain (For One Year)	×	×	<b>②</b>	<b>⊘</b>	<b>②</b>
Guaranteed 3 Months Paid Internship	×	×	×	×	600 Hours
Weekend Batches	$\odot$	<b>⊘</b>	<b>⊘</b>	<b>⊘</b>	<b>②</b>
Digital Dojo 'Certificate of Merit'	$\bigcirc$	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>
Government Authorized Certificate	×	×	<b>⊘</b>	<b>⊘</b>	<b>②</b>
Access to Job Portal	$\bigcirc$	<b>②</b>	$\bigcirc$	$\bigcirc$	<b>②</b>
Student Support	Email, Forum & Live Sessions	Email, Forum & Q&A Sessions	Email, Forum & Live Sessions	Email, Forum & Live Sessions	Email, Forum & Live Sessions
Lifetime Access to Latest Course Content	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>	<b>②</b>
Fees	₹ 9,999	₹ 19,999	₹ 49,999	₹ 39,999	₹ 59,999

### WHY CHOOSE DIGITAL DOJO



**Technology Driven Learning Ecosystem & Methodology** 



**Best in Class Digital Platforms** for Learning Effectiveness



at Training Centers

400+ (25+ Hours) **On-Demand** 

**Rich Multi Media Content** 



**Unlimited Practice Hours** 



Access to Career Portal for **Digital Marketing Opportunities**  **Special Student Mentoring & Doubt Solving Sessions** 

**Career Development Focused** 

**Course Content & Material** 



**Guaranteed Internship Option** for Interested Students



100% Practical Training Through

**Live Project** 

100% Job Assistance & Career **Guidance/ Mentoring** 



**Portfolio Creation for Enhancing Resume Visibility** 



Additional 10+ Certifications



**Guided Learning Schedule** with Practical Examples & Case Studies



**Proctored Exams, Assignment Submissions & Quizzes** 



Vibrant 'Dojopreneur' **Community for Discussions** 



Free Hosting & Subdomain - Valid for One Year



**Lifetime Access to Latest Course Content** 





## **FREQUENTLY ASKED QUESTIONS**

#### When are the courses made available?



All the courses are available as per the schedule announced. Each course has its own time-line and duration. Please refer to the updated schedule for details on batch start dates and timings.

Every course has a different course duration and time commitment.

#### How much time do I need to invest to complete the courses? ✓

#### How can I access the course content?

What is the course duration?

Please refer to course details for more information.

Every course has its own time commitment that every participant needs to fulfil. Every participant should commit the minimum course hours to get maximum benefit.

On registration, every participant will be given access to the Digital Dojo Learning Platform (DDLP) through individual login credentials. The entire course activity and completion will be tracked through the DDLP.

#### What logistics do I need to access the course content?

#### How long will I have access to the course content?



A desktop/laptop/mobile device with Internet connection is sufficient to go through the course content. However, for the online exam, you will need a desktop or a laptop with webcam. Please note that online exams cannot be given through mobile devices.

All courses on DDLP come with lifetime access. Any revision to the course content, is made available to all existing participants at no extra cost. We want our participants, to continuously learn, without the burden of paying extra fees each time.

#### Are there any interactive/ live sessions?

#### What kind of support is provided to participants?



Yes. There are live interactive sessions for most of our courses. Please refer to course details. During the live sessions, participants will be taught the course content & their doubts / queries will be resolved. The capstone project will also be discussed.

Forum and Email support is available to all participants for all courses. Student queries are resolved within two business days. For most courses, live sessions with experts are conducted to solve participant doubts.

#### How is the course evaluated?

#### How is the exam conducted?



Course evaluation consists of quizzes, assignments, online exam & capstone project report. Capstone project report is based on compulsory practical work. There is a weightage for each component. Consolidated grade is provided to the participant.

Exams are conducted either in the classroom or online. An online proctored exam is conducted where every participant is monitored through the webcam. Images are analysed to identify any malicious activity during the exam.

#### How do I submit the assignments and project work?

#### How much does the course cost?



Detailed guidelines & instructions will be provided to the participants for submission of assignment and project work.

Every course has a different fee structure. Please refer to course details for more information. Please do check for latest offers & scholarships. We also have multiple payment options available.

#### Is this a certificate course?

#### What is the advantage of having a block chained certificate? >

Yes, a 'Certificate of Merit' will be issued to each participant on completing the course evaluation criteria. The digitally verifiable certificate is issued through our block chain platform. Additionally a Government Authorized Certificate is also issued for some of our approved courses.

The block chained certificate contains a digital credential to validate the performance of every participant at Digital Dojo. The digital credentials can be shared with prospective employers, universities, customers or vendors. This is a big trust building exercise.

#### Can I add the certificate credentials to my resume?

#### Why should I choose Digital Dojo?



The digital credentials (block chain validation link) can easily be embedded to the resume or the LinkedIn profile or any other document.

At Digital Dojo, we assure digital skills through a complete learning ecosystem. We issue certificates only after a participant has successfully cleared our evaluation criteria. The certificate issued by us can be verified and validated online anytime.

#### Will Digital Dojo help me in job search?

#### What is included in the capstone project?



We have a job portal where we enlist every participant with their course details, performance certificate and digital skills. This list is accessible to corporate firms seeking to hire digital marketing talent. We have a team dedicated for this activity. We do care about your career.

The capstone project includes - website launch, web analytics, blogs & articles, on page & off page SEO, payment integration, PPC Campaigns, display ads, affiliate marketing, email & sms marketing, ORM, social media platforms and campaigns. Capstone project report includes tracking all activities on a weekly basis. All the tools required for completing the capstone project will be explained through video lectures and live interactive sessions.

### **CERTIFICATIONS, TESTIMONIALS & GALLERY**







**Ajay Kaushal**AVP, Global Consumer Banking
Citibank

I strongly recommend 'Professional Course in Digital Marketing'. Understanding digital marketing is the key strength that every professional should have. It makes your marketing cost effective, efficient, Universally visible. Most importantly, it gets you immediate analytics. With analytics, you can try and test various promotional ideas. Everything doesn't work but something definitely does. With digital marketing, you can quickly identify what does and what doesn't. I did this course with Digital Dojo 1 year back and believe me it was an eye opener. It helped me energize my professional aura, increase productive networking, apply principles of marketing into my regular work and made me more productive.



### **GOOGLE REVIEWS**



Prashant Negi Local Guide

Its an amazing platform to learn new digital skills and upgrade your digital skills. If you are a beginner or professional and want to learn digital skills and knowledge. This is the best place to do. Digital dojo provides different digital courses which are very helpful and help to build your career as well as your business..



Aditya Saxsena Local Guide

It's an amazing platform to learn and is really very helpful to develop my skills on digital platform. I can feel confidence and am a proud learner. It helped me alot and I can see a good scope to grow. Thanks Digital Dojo.



Rashmi Bongale



The professional course on Digital Marketing at this institute has been a transformative experience for me. I not only achieved a wealth of knowledge in the field but also gained the confidence and motivation to chase a wanted career in digital marketing.



Meet "Meetuś" Mehra



A platform for those who wants to learn the real Digital Marketing with all the updated trends and tool. DigitalDojo will develop skills that is pre-requisite in the industry for a digital marketer.



Yogacharya Ashok Dubey



Mr Sachin Sadare is highly professional and knowledgeable trainer. He makes things so simple that even a retired Govt servant like me could venture into a tech world. Thanks Sachin ji. You are doing great work by sharing the wealth of knowledge.



Darshil Chheda Local Guide

I came to your 2 day workshop at Marol. You are the reason why I understood what Digital marketing is and you are the reason why I am working in the Digital marketing industry today! So glad to attend your workshop.

### **B2B DIGITAL MARKETING TRAINING SERVICES**



# **Training Programs**

Digital Dojo's Digital Marketing Training Programs provide a complete learning ecosystem for your organization's digital marketing training needs. We provide customized short term & long term Training Programs to fulfill your organizational learning & development objectives.

### **Highlights of All Our Training Programs:**

- Multiple Delivery Models
- Greater Choice of Programs
- Rich Multi-Media Content
- Assessments & Evaluation
- Digital Certification

- Multiple Commercial Models
- Digital Marketing Job Portal
- Digital Marketing Community
- Secured Technology Systems
- Complete eLearning Ecosystem

### **Digital Dojo Training Programs Are Offered in Following Modes:**

#### **Self Study Mode**

All learning activities are completed by the participant in self study mode through pre-configured learning content

#### **Live Mode**

Learning activities for participants include live online training sessions with experts in addition to pre-configured learning content

#### **Hybrid Mode**

Learning activities for participants include a mix of in-person classroom workshops, live online training sessions with experts and pre-configured learning content

# **12** Corporate Workshops





## **Recruiting Services**

Digital Dojo offers recruiting services to enterprise firms & institutions. We run Al based algorithms on the candidate database to help us understand the prevailing talent scenario for digital marketing. This allows us to share with our clients – latest hiring trends & intelligence. Our partnership based approach to recruitment of digital marketing talent helps our clients formulate their hiring strategy with much more confidence and conviction.

### Self Service Online Model - Subscription Based

Digital Dojo Job Portal has a vast collection of curated digital marketing resumes – regularly updated by the candidates themselves. When you register with us, you get the complete list of candidates as well as an ability to search for the right candidate that suits your digital marketing needs. Just login and start searching to find the right digital marketing talent.

### Assisted Offline Model - Commission Based

Get in touch with Digital Dojo whenever you have a vacant digital marketing position to fill in. Digital Dojo will do all the heavy lifting to sift through the resumes, shortlist candidates and conduct the first round of interview – before sharing the list of recommended candidates with you. Our digital marketing recruitment experts will ensure that every recommended candidate has cleared the interview process with the right digital marketing skills and knowledge.

#### Partnership Model - Retainer Based

Engage Digital Dojo in a partnership model where Digital Dojo invests time, energy, skills and money to understand your business in depth. We are constantly apprised of your future digital marketing human resource needs. We continuously look out for candidates to match your future organizational needs. You can be rest assured that Digital Dojo will go all out to ensure your digital marketing talent needs are met with the highest standards.

### **SALIENT FEATURES**



**Industry Acclaimed Programs** 



**Participant Tracking System** 



**Practically Oriented** Curriculum



**Multiple Delivery Models** 



**Technology Driven** Learning



**Complete Learning Ecosystem** 



**Multiple Commercial Models** 



**Latest Comprehensive** Content



**Expert Mentoring &** Support

## **BENEFITS OF DDLP (Digital Dojo Learning Platform)**

















### **SACHIN SADARE**

Sachin Sadare makes learning Digital Marketing a child's play.

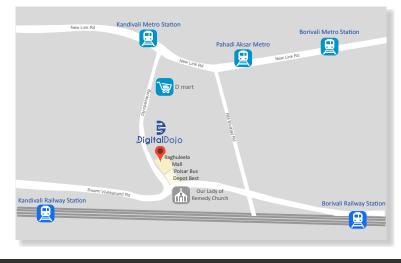
### More than 25 Years of Industry Experience

Digital Dojo is a leading digital marketing academy and training institute with Global Head-Office in Tallinn (Estonia) and India Head-Office in Mumbai.

Over the years, Digital Dojo has made a name for itself in the field of digital marketing training, coaching & mentoring. Digital Dojo is focused on imparting digital marketing skills. The mission is to get people & businesses ready with their digital marketing strategy & plans.

Sachin is an entrepreneur with excellent consulting, training, public speaking and negotiation skills. He has more than 25 years of experience in delivering digital solutions.





# Easy Connectivity to Our Kandivali Training Center:

- **Q 0.0 Kms** from Poisur Bus Depot
- 1.2 Kms from Kandivali West Railway Station
- 2 1.3 Kms from Kandivali West Metro Station
- **Q 1.4 Kms** from Borivali West Railway Station
  - /DigitalDojoOU
- /digitaldojoou
- /digitaldojoou
- /digitaldojo
- in /company/digitaldojo

### **GET IN TOUCH**



https://www.digitaldojo.in/

**Kandivali Training Centre:** 



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